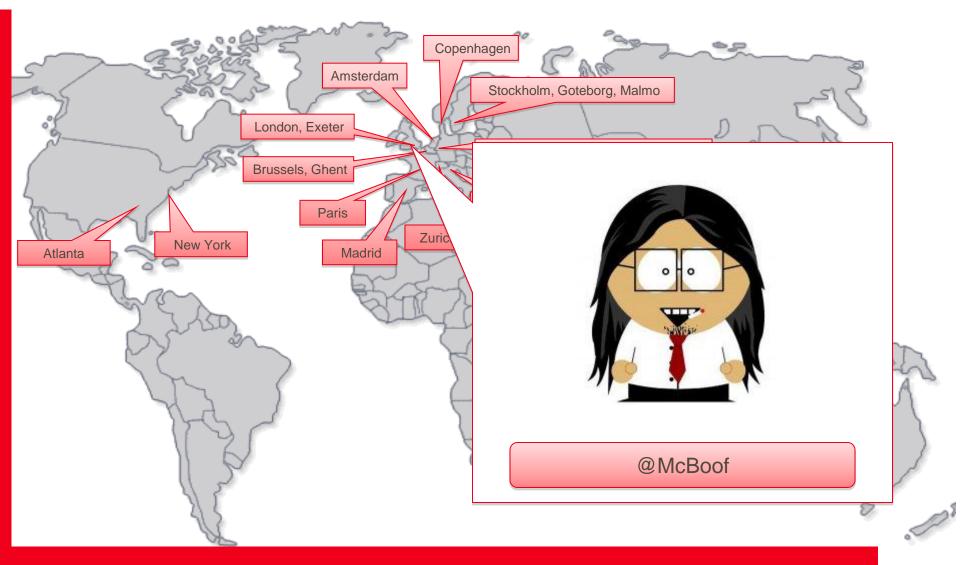
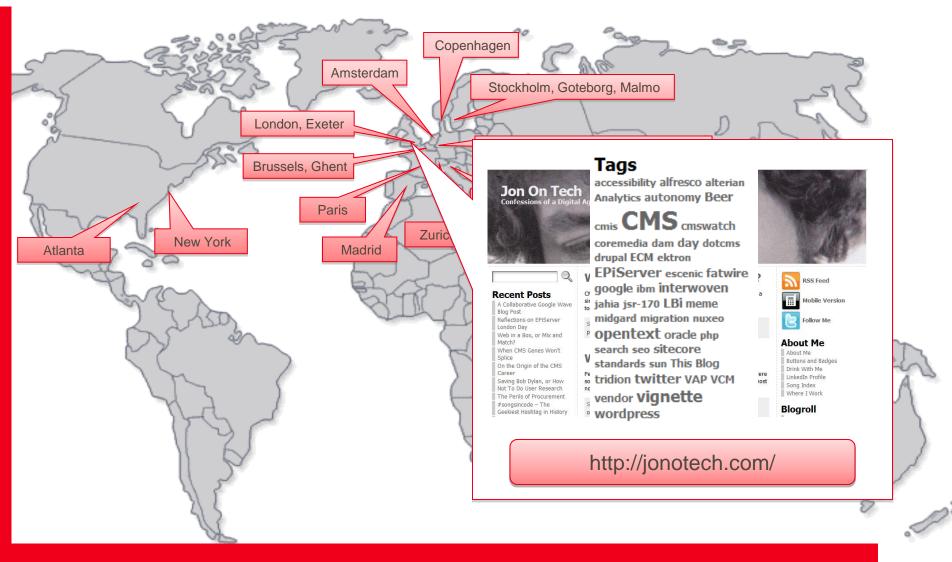
Who Am I?



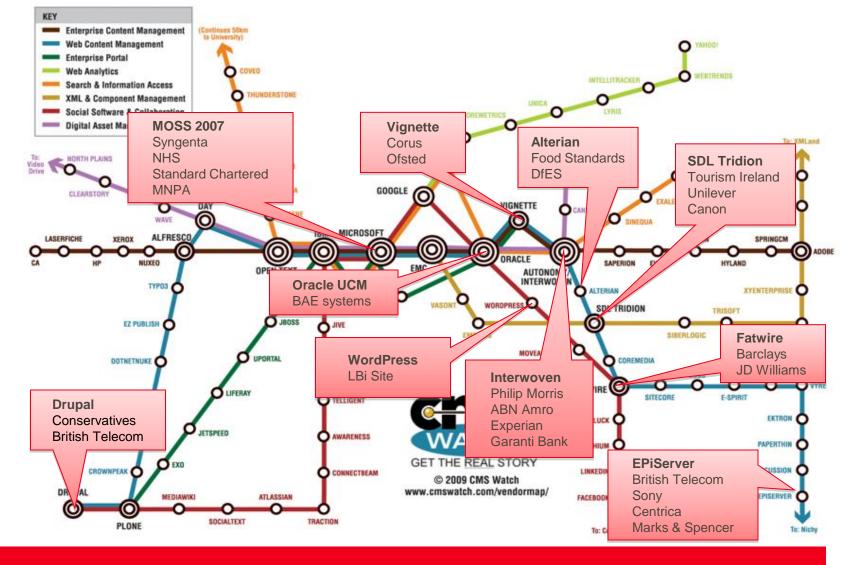
Jon Marks



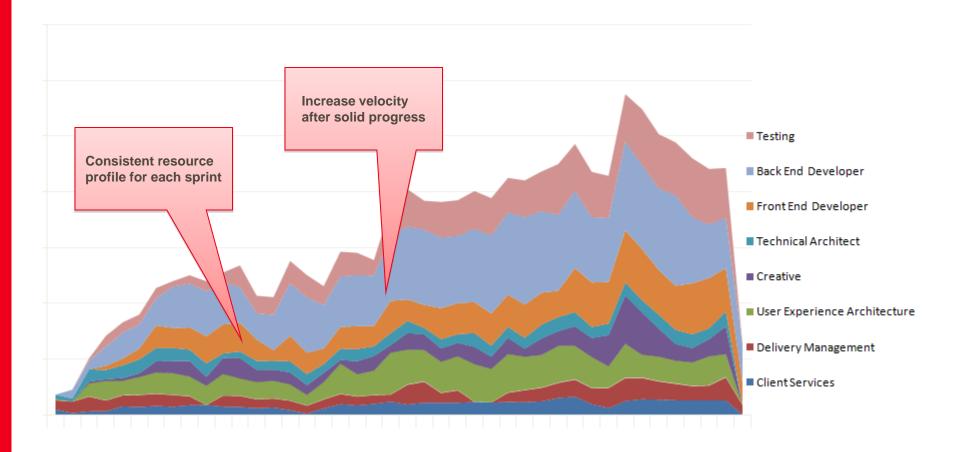


Jon Marks

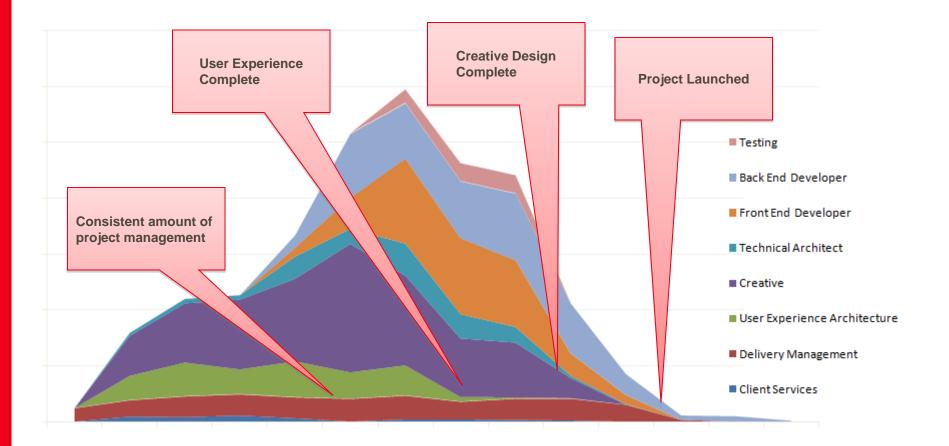




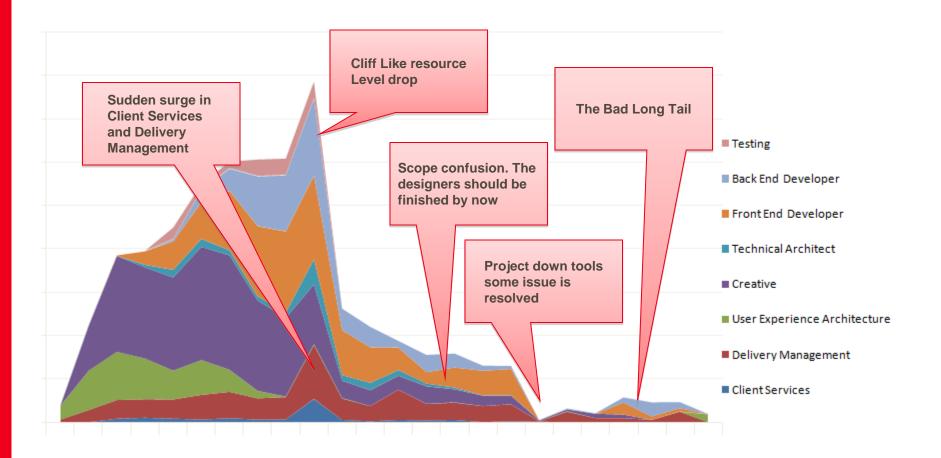
The CMS World



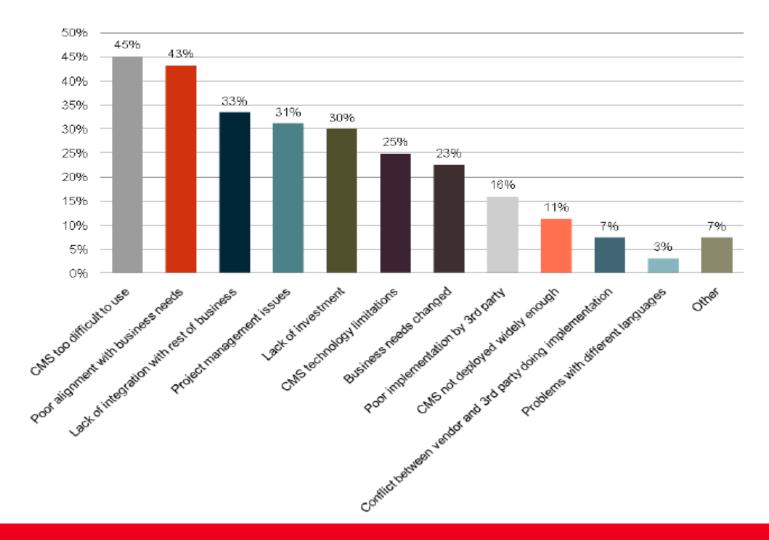
Profile: Healthy Agile



Profile: Healthy Waterfall



Profile: Warning Signs



The numbers ain't pretty

That's great. So what?

@McBoof We help #fixwcm by informing the customers. You can help by informing vendors and not botching implementations:P

less than a minute ago from TweetDeck in reply to McBoof



adriaanbloem

Adriaan Bloem

To #fixwcm we need to talk about what a suitable budget is - not how cheap you can build a new website.

13 minutes ago from TweetDeck

Reply



tednyberg Ted Nyberg @McBoof CMS vendors need to stop obsessing over features and start obsessing over customer success

#fixwcm

less than a minute ago from Tweetie in reply to McBoof





twentworth12

Tom Wentworth

I think WCM vendors have it tough in that they're selling not only a product but also a new business process/style.

#fixwcm

about 12 hours ago from TweetDeck

Reply



cmsreport Bryan Ruby

Whose fault is this mess?

The products aren't perfect, but they are what they are. The customers do silly things, but the implementers really should know better. The holy trinity need to align their goals and trust each other.

Whose fault is this mess?

I think the lack of a common vocabulary / architectural model of CMSes is a pretty big issue. #fixwcm

about 1 hour ago from HootSuite

jdavidhobbs

Differences in vocab and architecture common even within a single vendor. Either get consistent quick or slow down cross-selling to #fixwcm

04-

8 minutes ago from web

chrisregan Chris Regan

core problem: too big a domain. should we retire "wcm" as a category, talk about smaller things? #fixwcm about 14 hours ago from TweetDeck micycle Michael Kowalski WCMS filled the "make me a website" vacuum, but clients need more than pure WCMS now. Either #fixwcm is passé or the label's outmoded Reply 1 minute ago from web andrew liles

Does the term WCM work?

WCM means too many things to too many people. The WCM, Portal and SoCo boundaries are blurring. The term needs to be subdivided. Names define solution components. Don't build a WCM monolith.

Does the term WCM work?



irina guseva

Irina Guseva

When RFP responses are cobbled together from past docs/stock content don't just copy/paste. Don't forget clients - make it personal! #fixwcm

2 minutes ago from web Reply

Chris Regan



Commercial WCM vendors add features to justify license fee; Lather, rinse, repeat. Need to break cycle. OSS breaks that cycle. #fixwcm



Why are RFPs so bad?

RFPs ask questions that achieve nothing but encourage vendor feature creep. Implementers should not respond to bad RFPs, but we never learn. Move to a scenario based selection process.



I think the lack of a common vocabulary / architectural model of CMSes is a pretty big issue. #fixwcm

about 1 hour ago from HootSuite

jdavidhobbs

David Hobbs

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Does the term WCM work?





Consolidation in 2010?

We will see more consolidation at the top end of the market, but more proliferation at the bottom. The Enterprise vendors had better watch their backs. Watch for a WCM offering from Google.

Consolidation in 2010?

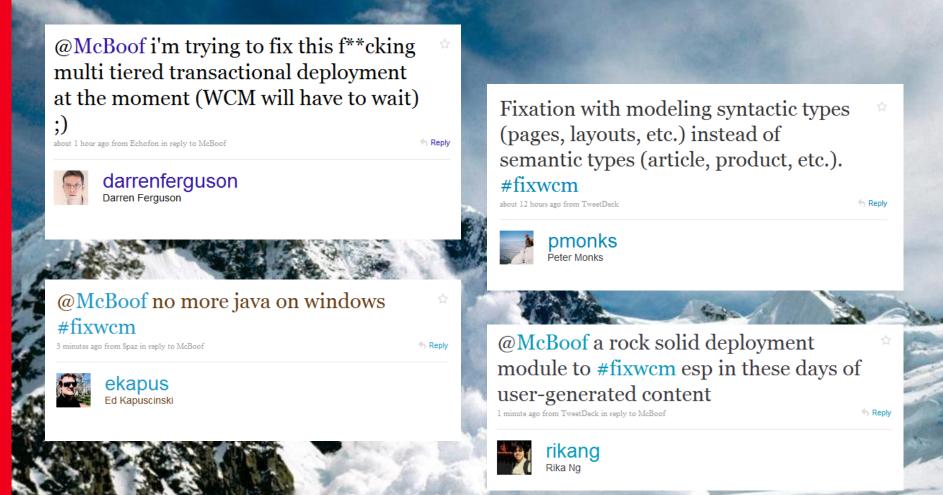




Will standards save us?

The current ecosystem does not foster standards well. It is not in most vendors' interest. We need them, though. Let's pray for CMIS and those that follow. WCM standards should not start with 'J'

Will standards save us?



Is the technology an issue?

It needs to improve, but technology is not the biggest problem. The new breed of products have neater architectures. The older a product is, the more annoying quirks it has.

Is the technology an issue?



micycle



Migrations are easy?

Content migrations are manageable with the correct tools and processes. The migration of the delivery side is almost always a rewrite. And don't believe vendor marketing bollocks.

Migrations are easy?

Align goals for success

Plan for disaster

Don't make monoliths